

FACT SHEET | OUR BRANDS AND STORE FORMATS

We are the local custodian of the SPAR brand which we promote through our different store formats, house brands and national marketing campaigns.

TOTAL RETAIL STORES

	2019	2018	2017
South Africa	2 349	2 236	2 138
Ireland and UK	1 360	1 371	1 330
Switzerland	322	315	300

SOUTH AFRICA

Our retailers' stores are located where people live and are designed around community needs and convenience. They cater for all income groups and offer parking and access to public transport where possible.

In South Africa, we offer the following store formats:

	Store format overview	Number of stores														
<p><i>Competitively priced, one-stop superstore</i></p>	<ul style="list-style-type: none"> • ≥ 1 300 m² selling area • Large metropolitan focus • Full range of groceries and general merchandise • Extensive service departments, such as fresh produce, and in-store bakery, butchery, deli, ready-to-eat meals and home-meal replacements 	<table border="1"> <thead> <tr> <th>Year</th> <th>Number of stores</th> </tr> </thead> <tbody> <tr> <td>2019</td> <td>915</td> </tr> <tr> <td>2018</td> <td>909</td> </tr> <tr> <td>2017</td> <td>891</td> </tr> <tr> <td>2016</td> <td>890</td> </tr> <tr> <td>2015</td> <td>885</td> </tr> <tr> <td>2014</td> <td>875</td> </tr> </tbody> </table>	Year	Number of stores	2019	915	2018	909	2017	891	2016	890	2015	885	2014	875
Year	Number of stores															
2019	915															
2018	909															
2017	891															
2016	890															
2015	885															
2014	875															
<p><i>Your neighbourhood favourite</i></p>	<ul style="list-style-type: none"> • ≥ 700 m² selling area • Neighbourhood and rural supermarket focus • Competitively priced • Comprehensive range of groceries and general merchandise • Fresh produce and in-store bakery, butchery, deli, ready-to-eat meals and home-meal replacements 															
<p><i>Everyday convenience</i></p>	<ul style="list-style-type: none"> • 300 m² to 700 m² selling area • Neighbourhood and rural focus • Range of prices offering good value • Core groceries and general merchandise • Fresh produce, baked foods, meat and ready-to-eat meals 															

	Store format overview	Number of stores														
<p><i>Forecourt convenience shopping</i></p>	<ul style="list-style-type: none"> Garage forecourt convenience stores Partnership with Shell South Africa Open 24 hours Core products in groceries, fresh produce and baked goods Comprehensive offering of snacking, ready-to-eat and on-the-go products 	<table border="1"> <tr><th>Year</th><th>Number of stores</th></tr> <tr><td>2019</td><td>45</td></tr> <tr><td>2018</td><td>28</td></tr> <tr><td>2017</td><td>12</td></tr> <tr><td>2016</td><td>5</td></tr> <tr><td>2015</td><td>3</td></tr> <tr><td>2014</td><td>0</td></tr> </table>	Year	Number of stores	2019	45	2018	28	2017	12	2016	5	2015	3	2014	0
Year	Number of stores															
2019	45															
2018	28															
2017	12															
2016	5															
2015	3															
2014	0															
<p><i>Liquor shopping</i></p>	<ul style="list-style-type: none"> Average of 175 m² selling area Standalone liquor stores Full range of liquor products Located in close proximity to existing SPAR stores 	<table border="1"> <tr><th>Year</th><th>Number of stores</th></tr> <tr><td>2019</td><td>822</td></tr> <tr><td>2018</td><td>774</td></tr> <tr><td>2017</td><td>733</td></tr> <tr><td>2016</td><td>691</td></tr> <tr><td>2015</td><td>652</td></tr> <tr><td>2014</td><td>622</td></tr> </table>	Year	Number of stores	2019	822	2018	774	2017	733	2016	691	2015	652	2014	622
Year	Number of stores															
2019	822															
2018	774															
2017	733															
2016	691															
2015	652															
2014	622															
<p><i>Excellent value for money for rural and township markets</i></p>	<ul style="list-style-type: none"> 400 m² to 1 000 m² selling area Value focus Neighbourhood and rural Essential groceries and general merchandise Fresh produce, baked goods, meat and ready-to-eat products 	<table border="1"> <tr><th>Year</th><th>Number of stores</th></tr> <tr><td>2019</td><td>57</td></tr> <tr><td>2018</td><td>48</td></tr> <tr><td>2017</td><td>44</td></tr> <tr><td>2016</td><td>42</td></tr> <tr><td>2015</td><td>32</td></tr> <tr><td>2014</td><td>28</td></tr> </table>	Year	Number of stores	2019	57	2018	48	2017	44	2016	42	2015	32	2014	28
Year	Number of stores															
2019	57															
2018	48															
2017	44															
2016	42															
2015	32															
2014	28															
<p><i>Build a brighter future</i></p>	<ul style="list-style-type: none"> Standalone building material stores Building and hardware products – materials required to build a basic house Aimed at home builders and renovators in lower and middle-income sectors 	<table border="1"> <tr><th>Year</th><th>Number of stores</th></tr> <tr><td>2019</td><td>390</td></tr> <tr><td>2018</td><td>376</td></tr> <tr><td>2017</td><td>368</td></tr> <tr><td>2016</td><td>348</td></tr> <tr><td>2015</td><td>320</td></tr> <tr><td>2014</td><td>294</td></tr> </table>	Year	Number of stores	2019	390	2018	376	2017	368	2016	348	2015	320	2014	294
Year	Number of stores															
2019	390															
2018	376															
2017	368															
2016	348															
2015	320															
2014	294															
<p><i>Caring for you</i></p>	<ul style="list-style-type: none"> In-store and standalone family pharmacies Comprehensive range of dispensary and health-related products In-store family care clinics Mostly located in close proximity to existing SPAR stores 	<table border="1"> <tr><th>Year</th><th>Number of stores</th></tr> <tr><td>2019</td><td>120</td></tr> <tr><td>2018</td><td>101</td></tr> <tr><td>2017</td><td>90</td></tr> <tr><td>2016</td><td>62</td></tr> <tr><td>2015</td><td>46</td></tr> <tr><td>2014</td><td>45</td></tr> </table>	Year	Number of stores	2019	120	2018	101	2017	90	2016	62	2015	46	2014	45
Year	Number of stores															
2019	120															
2018	101															
2017	90															
2016	62															
2015	46															
2014	45															


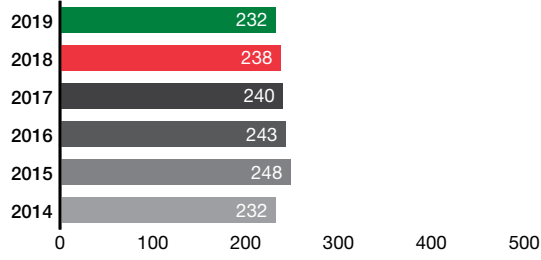

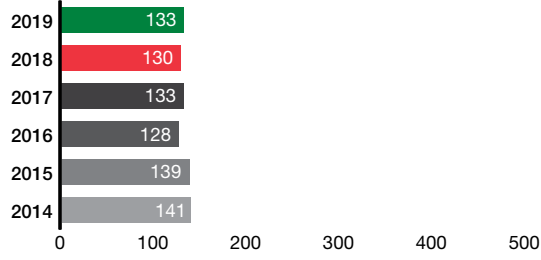

IRELAND

In Ireland and South West England, our store format offering comprises mostly convenience stores, with EUROSPAR representing the supermarket format.

Value Centre Cash and Carry provides a direct general wholesale supply service to the wider, independent retail grocery market. Wholesale brands include BWG Foodservice (servicing the Irish catering industry from three depots), and BWG Wines and Spirits (operating from BWG Group's national distribution centre).

In Ireland, we offer the following store formats:

	Store format overview	Number of stores														
	<ul style="list-style-type: none"> Comprises SPAR (54 039 m² total selling area) and SPAR forecourt stores (29 299 m² total selling area) Neighbourhood and forecourt convenience Groceries, fresh produce, baked goods, coffee and liquor Comprehensive offering of snacking, ready-to-eat and on-the-go products 	<table border="1"> <tr><th>Year</th><th>Number of stores</th></tr> <tr><td>2019</td><td>406</td></tr> <tr><td>2018</td><td>402</td></tr> <tr><td>2017</td><td>403</td></tr> <tr><td>2016</td><td>389</td></tr> <tr><td>2015</td><td>385</td></tr> <tr><td>2014</td><td>370</td></tr> </table>	Year	Number of stores	2019	406	2018	402	2017	403	2016	389	2015	385	2014	370
Year	Number of stores															
2019	406															
2018	402															
2017	403															
2016	389															
2015	385															
2014	370															
	<ul style="list-style-type: none"> 35 439 m² total selling area Comprehensive range of groceries and general merchandise Fresh produce, in-store bakery, butchery, deli, ready-to-eat products and home-meal replacements 	<table border="1"> <tr><th>Year</th><th>Number of stores</th></tr> <tr><td>2019</td><td>51</td></tr> <tr><td>2018</td><td>53</td></tr> <tr><td>2017</td><td>50</td></tr> <tr><td>2016</td><td>50</td></tr> <tr><td>2015</td><td>48</td></tr> <tr><td>2014</td><td>51</td></tr> </table>	Year	Number of stores	2019	51	2018	53	2017	50	2016	50	2015	48	2014	51
Year	Number of stores															
2019	51															
2018	53															
2017	50															
2016	50															
2015	48															
2014	51															
GALA	<ul style="list-style-type: none"> Convenience retail offering Fresh produce, in-store bakery, butchery, deli, ready-to-eat products and home-meal replacements 	<table border="1"> <tr><th>Year</th><th>Number of stores</th></tr> <tr><td>2019</td><td>36</td></tr> <tr><td>2018</td><td>34</td></tr> </table>	Year	Number of stores	2019	36	2018	34								
Year	Number of stores															
2019	36															
2018	34															
	<ul style="list-style-type: none"> 22 134 m² total selling area Neighbourhood and forecourt convenience Groceries, fresh produce, baked goods, coffee and liquor Comprehensive offering of snacking, ready-to-eat and on-the-go products 	<table border="1"> <tr><th>Year</th><th>Number of stores</th></tr> <tr><td>2019</td><td>151</td></tr> <tr><td>2018</td><td>216</td></tr> <tr><td>2017</td><td>216</td></tr> <tr><td>2016</td><td>226</td></tr> <tr><td>2015</td><td>230</td></tr> <tr><td>2014</td><td>232</td></tr> </table>	Year	Number of stores	2019	151	2018	216	2017	216	2016	226	2015	230	2014	232
Year	Number of stores															
2019	151															
2018	216															
2017	216															
2016	226															
2015	230															
2014	232															


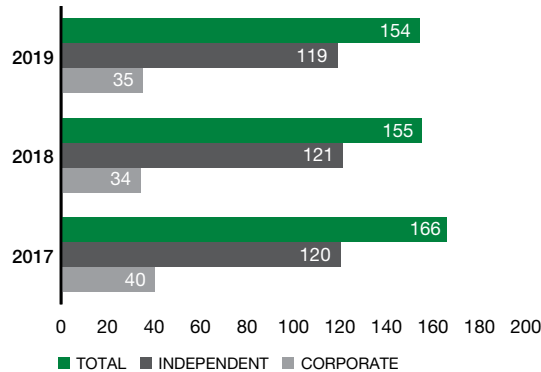

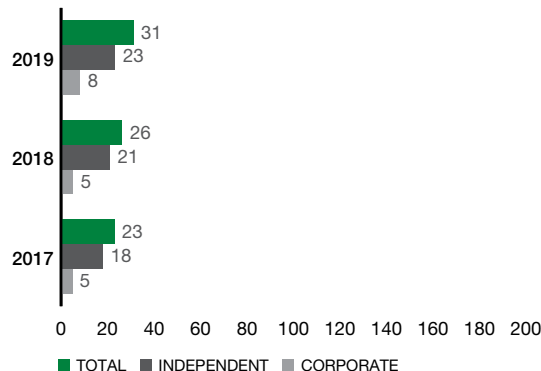


	Store format overview	Number of stores														
	<ul style="list-style-type: none"> • 22 400 m² total selling area • Smaller-scale convenience and neighbourhood store • Comprehensive offering of snacking, ready-to-eat and on-the-go products 	 <table border="1"> <thead> <tr> <th>Year</th> <th>Number of stores</th> </tr> </thead> <tbody> <tr> <td>2019</td> <td>232</td> </tr> <tr> <td>2018</td> <td>238</td> </tr> <tr> <td>2017</td> <td>240</td> </tr> <tr> <td>2016</td> <td>243</td> </tr> <tr> <td>2015</td> <td>248</td> </tr> <tr> <td>2014</td> <td>232</td> </tr> </tbody> </table>	Year	Number of stores	2019	232	2018	238	2017	240	2016	243	2015	248	2014	232
Year	Number of stores															
2019	232															
2018	238															
2017	240															
2016	243															
2015	248															
2014	232															
	<ul style="list-style-type: none"> • 30 814 m² total selling area • Range of formats according to selling area and range: <ul style="list-style-type: none"> — Londis Plus — Supermarket — Food market — Convenience 	 <table border="1"> <thead> <tr> <th>Year</th> <th>Number of stores</th> </tr> </thead> <tbody> <tr> <td>2019</td> <td>133</td> </tr> <tr> <td>2018</td> <td>130</td> </tr> <tr> <td>2017</td> <td>133</td> </tr> <tr> <td>2016</td> <td>128</td> </tr> <tr> <td>2015</td> <td>139</td> </tr> <tr> <td>2014</td> <td>141</td> </tr> </tbody> </table>	Year	Number of stores	2019	133	2018	130	2017	133	2016	128	2015	139	2014	141
Year	Number of stores															
2019	133															
2018	130															
2017	133															
2016	128															
2015	139															
2014	141															
	<ul style="list-style-type: none"> • 1 200 m² to 6 000 m² selling area, varying according to location • Direct wholesale and cash and carry • Product listing of over 15 000 lines across liquor, confectionery, health and beauty, fresh produce, frozen foods, general merchandise and catering products • Goods and services to the retail grocery trade, and licensed and catering outlets • Primary supplier of XL stores • 22 branches supplying over 5 000 customers 															


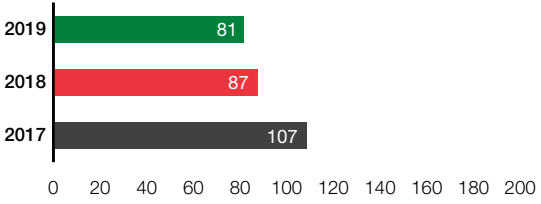

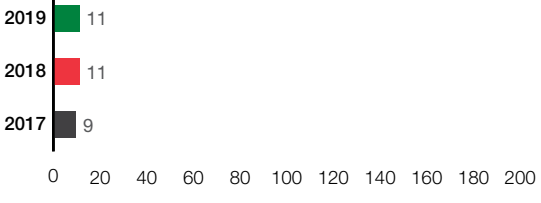
SWITZERLAND

SPAR Switzerland comprises local neighbourhood stores with a wide product range, including the on-the-go convenience format, SPAR Express.

TopCC provides a direct general wholesale supply service to the wider, independent, culinary-focused retail grocery market. Through the national distribution centre, SPAR Switzerland services a range of independent retailers operating under the MAXI brand and several other retailers.

In Switzerland, we offer the following store formats:

	Store format overview	Number of stores																
	<ul style="list-style-type: none"> • 66 040 m² total selling area • 154 neighbourhood stores • Includes a broad product range with a focus on Fresh • Provides a wide selection of quality meats and wines 	 <table border="1"> <caption>Number of SPAR stores (2017-2019)</caption> <thead> <tr> <th>Year</th> <th>TOTAL</th> <th>INDEPENDENT</th> <th>CORPORATE</th> </tr> </thead> <tbody> <tr> <td>2019</td> <td>154</td> <td>119</td> <td>35</td> </tr> <tr> <td>2018</td> <td>155</td> <td>121</td> <td>34</td> </tr> <tr> <td>2017</td> <td>166</td> <td>120</td> <td>40</td> </tr> </tbody> </table>	Year	TOTAL	INDEPENDENT	CORPORATE	2019	154	119	35	2018	155	121	34	2017	166	120	40
Year	TOTAL	INDEPENDENT	CORPORATE															
2019	154	119	35															
2018	155	121	34															
2017	166	120	40															
	<ul style="list-style-type: none"> • 3 877 m² total selling area • 25 forecourt convenience stores • Comprehensive offering of snacking, ready-to-eat and on-the-go products 	 <table border="1"> <caption>Number of SPAR express stores (2017-2019)</caption> <thead> <tr> <th>Year</th> <th>TOTAL</th> <th>INDEPENDENT</th> <th>CORPORATE</th> </tr> </thead> <tbody> <tr> <td>2019</td> <td>31</td> <td>23</td> <td>8</td> </tr> <tr> <td>2018</td> <td>26</td> <td>21</td> <td>5</td> </tr> <tr> <td>2017</td> <td>23</td> <td>18</td> <td>5</td> </tr> </tbody> </table>	Year	TOTAL	INDEPENDENT	CORPORATE	2019	31	23	8	2018	26	21	5	2017	23	18	5
Year	TOTAL	INDEPENDENT	CORPORATE															
2019	31	23	8															
2018	26	21	5															
2017	23	18	5															
	<ul style="list-style-type: none"> • 220 m² total selling area • Slim offering of focus on fresh and regional products as well as convenience food for immediate consumption 	 <table border="1"> <caption>Number of SPAR mini stores (2019)</caption> <thead> <tr> <th>Year</th> <th>TOTAL</th> <th>INDEPENDENT</th> <th>CORPORATE</th> </tr> </thead> <tbody> <tr> <td>2019</td> <td>1</td> <td>0</td> <td>0</td> </tr> </tbody> </table>	Year	TOTAL	INDEPENDENT	CORPORATE	2019	1	0	0								
Year	TOTAL	INDEPENDENT	CORPORATE															
2019	1	0	0															

	Store format overview	Number of stores								
	<ul style="list-style-type: none"> 81 neighbourhood stores providing a limited convenience range of dry and fresh products 	 <table border="1"> <tr><th>Year</th><th>Number of stores</th></tr> <tr><td>2019</td><td>81</td></tr> <tr><td>2018</td><td>87</td></tr> <tr><td>2017</td><td>107</td></tr> </table>	Year	Number of stores	2019	81	2018	87	2017	107
Year	Number of stores									
2019	81									
2018	87									
2017	107									
	<ul style="list-style-type: none"> 46 800 m² total selling area 11 branches supplying 183 categories with 124 900 companies/customers: Gastro: 13 categories with 10 500 companies Trade: 13 categories with 4 400 companies Business customers: 157 categories with 110 000 companies/customers 3 300 – 5 500 m² direct wholesale and cash and carry Product listing of over 18 000 lines across liquor, confectionery, health and beauty, fresh produce, frozen goods, general merchandise, catering products and non-food items 	 <table border="1"> <tr><th>Year</th><th>Number of stores</th></tr> <tr><td>2019</td><td>11</td></tr> <tr><td>2018</td><td>11</td></tr> <tr><td>2017</td><td>9</td></tr> </table>	Year	Number of stores	2019	11	2018	11	2017	9
Year	Number of stores									
2019	11									
2018	11									
2017	9									