

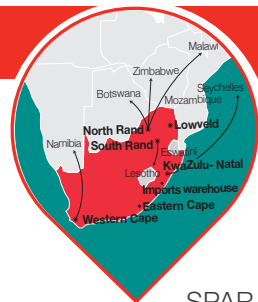


SOUTHERN AFRICA

IRELAND (INCLUDING SOUTH WEST ENGLAND)

POLAND

SWITZERLAND



SPAR South Africa has six regional distribution centres, plus one Build it (building material imports) and one S Buys (pharmaceutical) distribution centre. Satellite warehousing hubs reduce transport costs on specific distribution routes. Distribution centres serve regions from a centralised location and consist of warehousing, cold storage and packing stations.

Countries serviced outside South Africa include:

- South Rand – Lesotho
- North Rand – Botswana, Malawi, Zimbabwe
- KwaZulu-Natal – Seychelles
- Western Cape – Namibia
- Lowveld – Mozambique, Eswatini

Our distribution centres

SPAR procures and transports goods to independent retailer stores, where consumers purchase fresh food, groceries, building materials, liquor and pharmaceutical products. This process relies on our infrastructure of warehouses, distribution centres, logistics excellence and relationships.



In Ireland, BWG Foods operates the following business divisions: BWG Foods UC; BWG Foods Wholesale Division (including BWG Foodservice); BWG Wines & Spirits; Corrib Foods and Heaney Meats.

BWG Foods is the largest retailer in the Irish convenience retail market by market share. Through its national distribution centre in Kilcarberry, BWG Foods supplies the SPAR, EUROSPAR, MACE, Londis and XL brands nationwide.

It also owns Ireland's largest cash and carry chain, Value Centre, with 22 outlets nationwide. It is a regional supplier to the Gala retail brand through the 4 Aces wholesale business in Portlaoise. The wholesale business also comprises BWG Foodservice, including Corrib Foods' Dublin depot in Ballycoolin and Heaney Meats.

BWG Foods operates the Appleby Westward Group in the UK, which serves 319 SPAR stores in the South West of England. Appleby Westward operates a SPAR retail distribution centre in Saltash, Cornwall, and a multi-temperature depot in Cullompton, Devon.



Poland is the newest member country to the group, having secured the SPAR licence in February 2020.

Purchasing an existing Polish retailer, Piotr i Paweł, in October 2019 provided access to distribution centres in Warsaw and Poznań. Since then, a third distribution centre has been secured in Czeladź. This distribution network provides an excellent foundation to grow and scale the business in the coming years.



The distribution and logistics centre in St Gallen services a range of independent retailers operating under the SPAR, MAXI and other brands, and 60 Avia petro-convenience stores acquired during 2021.

TopCC cash and carry (11 outlets) provides a direct general wholesale supply service to the wider, independent, culinary-focused wholesale grocery market.

KEY FACTS	Warehousing space m ²	Cases dispatched Million	Number of stores serviced	Divisional Managing Director
SOUTHERN AFRICA				
South Rand	66 500	56.3	553	Desmond Borrageiro
North Rand	53 317	39.7	424	Jerome Jacobs
KwaZulu-Natal	69 112	52.0	458	Max Oliva
Eastern Cape	44 485	32.5	309	Angelo Swartz
Western Cape	40 405	35.0	473	Alison Zweers
Lowveld	21 416	12.9	223	Martin Webber
Build it (imports)	10 000	5.3	384 ¹	Rob Lister
S Buys	2 295	n/a ²	n/a ²	Jeremy Nicol
IRELAND				
BWG Foods	24 000	23.9	1 087	Leo Crawford
Appleby Westward				
Saltash	7 210	8.3	319	Mike Boardman
Cullompton	1 904	6.2		
SWITZERLAND				
St Gallen	33 000	28.0	386	Rob Philipson
POLAND				
Warsaw	7 206	1.0 ³		
Poznan	15 030	10.0	227	Wayne Hodson
Czeladź	8 092	2.3		

¹ Build it stores are also included in store numbers within each region, as these stores receive services from their regional distribution centre.

² Nature of pharmaceutical deliveries not comparable.

³ Distribution centre operational from May 2021 onwards.

